

Message Text

UNCLASSIFIED

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FM AMEMBASSY WARSAW

TO USINFO WASHDC

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AMCONSUL KRAKOW

AMCONSUL POZNAN

UNCLAS WARSAW 2123

FOR IEE, IPS, IBS-POLISH SERVICE

E.O. 11652: N/A

TAGS: OEXC, PL

SUBJECT: US TRADE MISSION

1. NINETEEN REPRESENTATIVES OF TWELVE LEADING AMERICAN FIRMS DEALING WITH US MINING EQUIPMENT, SERVICES, AND TECHNOLOGY, WILL VISIT POLAND FROM APRIL 13-20 AS MEMBERS OF AN OFFICIAL UNITED STATES TRADE MISSION. COMPOSED OF SENIOR OFFICIALS OF US MINING MACHINERY MANUFACTURERS, THE MISSION WILL VISIT WARSAW AND KATOWICE THROUGH ARRANGEMENTS MADE BY THE POLISH MINISTRY OF MINING AND POWER.

2. THE MISSION IS SPONSORED BY THE BUREAU OF EAST-WEST TRADE OF THE US DEPARTMENT OF COMMERCE, IN COOPERATION WITH THE AMERICAN EMBASSY AND THE US TRADE DEVELOPMENT CENTER IN WARSAW. REPRESENTING THE FINEST IN THE US MINING EQUIPMENT, TECHNOLOGY, AND SERVICES, THE MISSION PLANS TO EXPLORE BUSINESS POSSIBILITIES AND ESTABLISH A BASIS FOR EXPANDING COMMERCIAL RELATIONS WITH HIGH-LEVEL OFFICIALS IN THE POLISH MINING INDUSTRY.

3. THIS WILL BE THE FIRST OFFICIAL US TRADE MISSION IN MINING EQUIPMENT TO VISIT POLAND, ALTHOUGH A NUMBER UNCLASSIFIED

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OF THE PARTICIPATING COMPANIES ARE ALREADY WELL KNOWN

HERE. IN ADDITION TO DIRECT SALES, THE US COMPANIES
ARE INTERESTED IN DISCUSSING POSSIBILITIES FOR
INDUSTRIAL COOPERATION ARRANGMENTS INVOLVING LICEN-
SING AND EXCHANGES OF TECHNOLOGY AND KNOW-HOW.
DAVIES

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NNN

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